RETAIL

Verizon authorized retailer

MANUFACTURING

Bar S Foods

Largest food packing company in North America by volume

HEALTHCARE

Center for Neurosciences, Orthopaedics & Spine

Healthcare organization specializing in Neurosciences, Orthopaedics & Spine

CASE STUDIES

Retail

Victra

Verizon authorized retailer

Deployed Meraki security appliance + wireless and switches at 670 stores with 500 more planned

Manufacturing

Bar S Foods

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Healthcare

Center for Neurosciences, Orthopaedics & Spine

Utilized full stack of Meraki devices across 17 hospitals and satellite clinics

Potential Savings

CapEx savings are largely dependent on pricing variations between enterprise hardware and licensing vendors.

Up to 20%*

Gartner estimates that 80% of total IT costs occur after the initial purchase meaning the greatest potential to reduce TCO lies within OPEX.

Up to 90% with Meraki

Meraki has carried out studies with customers to reveal OPEX savings in the region of 90% when compared to more traditional technologies.

TCO = CAPEX + OPEX

Total Cost of Ownership

Capital Expenditure

Operational Expenditure

OPEX

CAPEX

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Learn more about Meraki at meraki.cisco.com

*Based on research on the price difference between the highest performing wireless access points amongst enterprise networking vendors.